



# Overview

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- **PTI Background**

- **CLEC arm of North Pittsburgh Systems, Inc. (NPT)**
  - **NPT is an Independent ILEC that has served the northern suburbs of Pittsburgh for nearly 102 years**
- **Quintessential edge-out CLEC, utilizing years of telephony knowledge and existing network to enter adjacent market**
- **Serves only one market – Pittsburgh, PA**
- **Employs 120 people**
- **Focus is small and medium enterprises**
- **Average customer has 6 lines of voice service**
- **Has its own switching platform and data network**
- **Collocated in numerous Verizon central offices in the Pittsburgh MSA**

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- **PTI provides a very competitive voice and data offerings to Small to Medium Businesses (SMBs)**
  - **Voice services includes flat rate local and LD, single bills, feature options**
  - **Data services include:**
    - **DSL**
    - **DS-1s – OCn's**
    - **Frame Relay**
    - **Metro Ethernet**
    - **Speeds of 1, 2.5, 4, 7, 10, 20, 50, 100 Mbps and 1 Gig**
  - **Services primarily provisioned over UNEs**
    - **HDSL UNE loops**
    - **Bonded HDSL UNE loops via Actelis**
    - **Bonded DS-1 UNEs via Telco Systems IAD**

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Line Percentages  
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Network Overview  
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## Bottom Line

- **SMBs have multiple choices today because of UNEs**
  - Without UNEs, SMBs will have Verizon and maybe Comcast
  - A duopoly will harm the SMB market significantly
- **PTI and the other CLECs provide real competition**
  - Not economical for multiple providers to build network to cover any significant percentage of the market
- **Verizon's special access facilities remain a near monopoly**
  - Rare exception for those few large customer's whose telecom spend justifies the construction of alternate facilities
- **If UNEs are taken away, thousands of SMBs in the Pittsburgh market will be forced to return to Verizon**
  - Verizon has no alternatives to UNE loops
  - Verizon access DS-1s are not a viable substitute for any UNE due to the tremendous price difference
- **Verizon's request for UNE forbearance should be denied**

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